

Nevis Selected by Patni to Enforce LAN Access Control

Nevis Delivers Persistent LAN Security Assuring Safe and Appropriate Access to Corporate Data



About Patni Computer Systems Limited

Patni Computer Systems Limited (BSE: PATNI COMPUT, NSE: PATNI, NYSE: PTI) is a global IT Services provider servicing Global 2000 clients. Patni caters to its clients through its industry-focused practices, including insurance, manufacturing, financial services, telecommunications, and its technology-focused practices.

With employee strength of over 12,000 and multiple offshore development facilities across eight cities; Patni has 23 international offices across the Americas, Europe and Asia-Pacific. Patni has registered revenues of US\$ 450 million for the year 2005.

Patni's service offerings include application development, application maintenance and support, packaged software implementation, infrastructure management services, product engineering services, business process outsourcing and quality assurance services.

Key Challenges

As Patni's large base of overseas customers engages with them on development projects, they frequently visit the company's offices during which time, they require Internet access. Before purchasing LANenforcer, Patni had to routinely provide network access to visitors by provisioning dialup connections for internet access, while physically policing LAN connections to ensure that only employees connected through them. This solution was unreliable and costly to operate and service, but other solutions did not offer a single Network Access Control solution for both guests and employees, and left the network vulnerable to the introduction of malware from unmanaged endpoints as they connected. Hence, Patni was looking for a comprehensive guest access control solution and Nevis fitted the bill perfectly for them.

Security Policy Requirements

- Allow guests and contractors onto the network with restricted access.
- Provide an audit trail to identify activity by user on guest access points.
- Prevent any type of infection spreading into the corporate network.

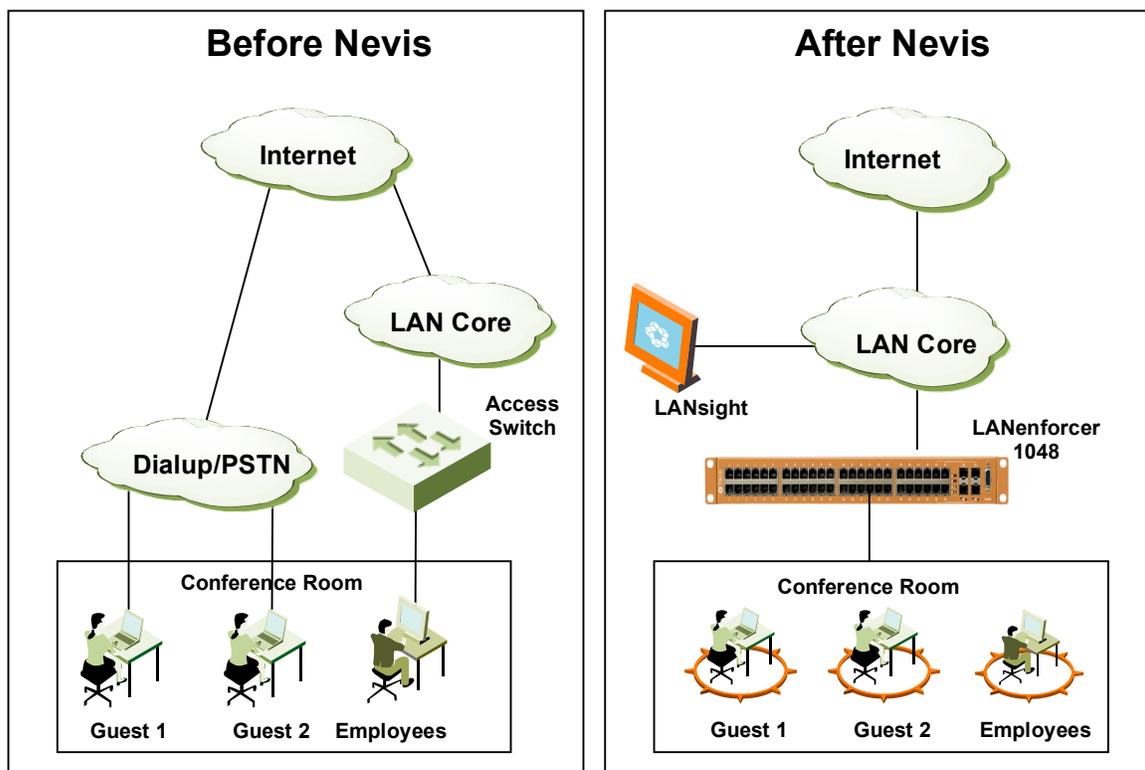
Operational Requirements

- An out of box deployment solution.
- Reduce day to day maintenance of creating access policies.
- Detect and contain malicious activities and protect the corporate network.

Nevis Solution for Patni Computer Systems Limited

Patni found a fit in the solution provided by Nevis Networks to address their problem of guest access. The Nevis LANenforcer 1048 gave them the flexibility to allow guests and employees identity-based access when they accessed the network from conference rooms, assuring each user could access specific resources for which they had authorization. Patni realized the following benefits from deploying Nevis LANenforcer 1048:

- Differentiated Access Control to network resources for guests and employees.
- Identification and mitigation of threats propagating on the network from unmanaged 3rd party endpoints.
- User level visibility into who is doing what on the network.
- Reduced operating costs through the elimination of separate and costly dialup connections for guests to access the internet.



“The solutions from Nevis Networks ensure that the customers’ intellectual property and confidential data is protected at all times, Nevis met our requirements of controlling access to corporate resources for both guests and employees while minimizing the risk of malware propagation in the network.”

-- Ajay Soni, vice president IT infrastructure