



Reader Survey:

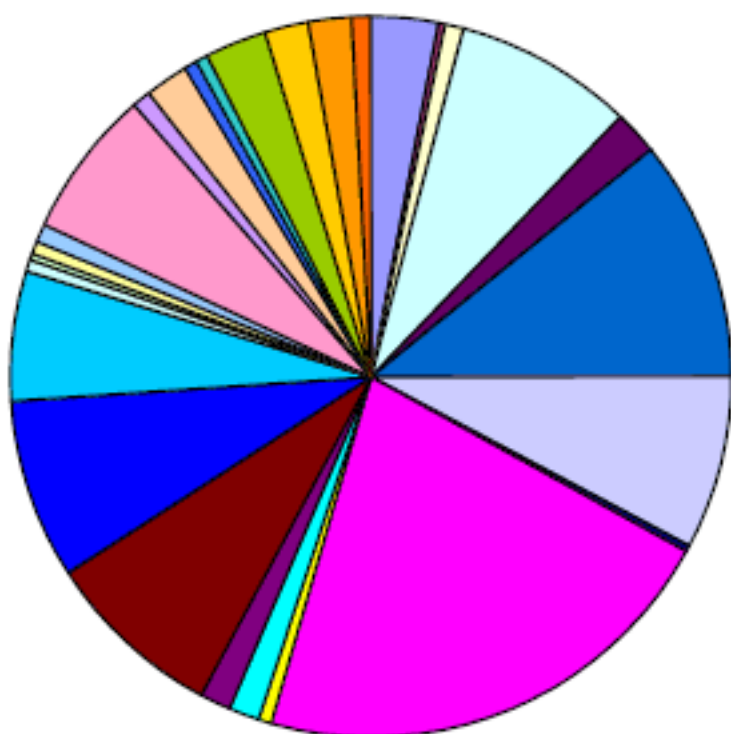
# Is NAC a Solution or a Feature?

NEVIS NETWORKS conducted this survey in **emedia's** IT Security Bulletin in August of 2007. The survey was designed to help NEVIS understand the importance that organizations place on comprehensive LAN security for business continuity. More than 65,000 readers were polled to obtain these results.



Q

Please indicate which industry you are in.



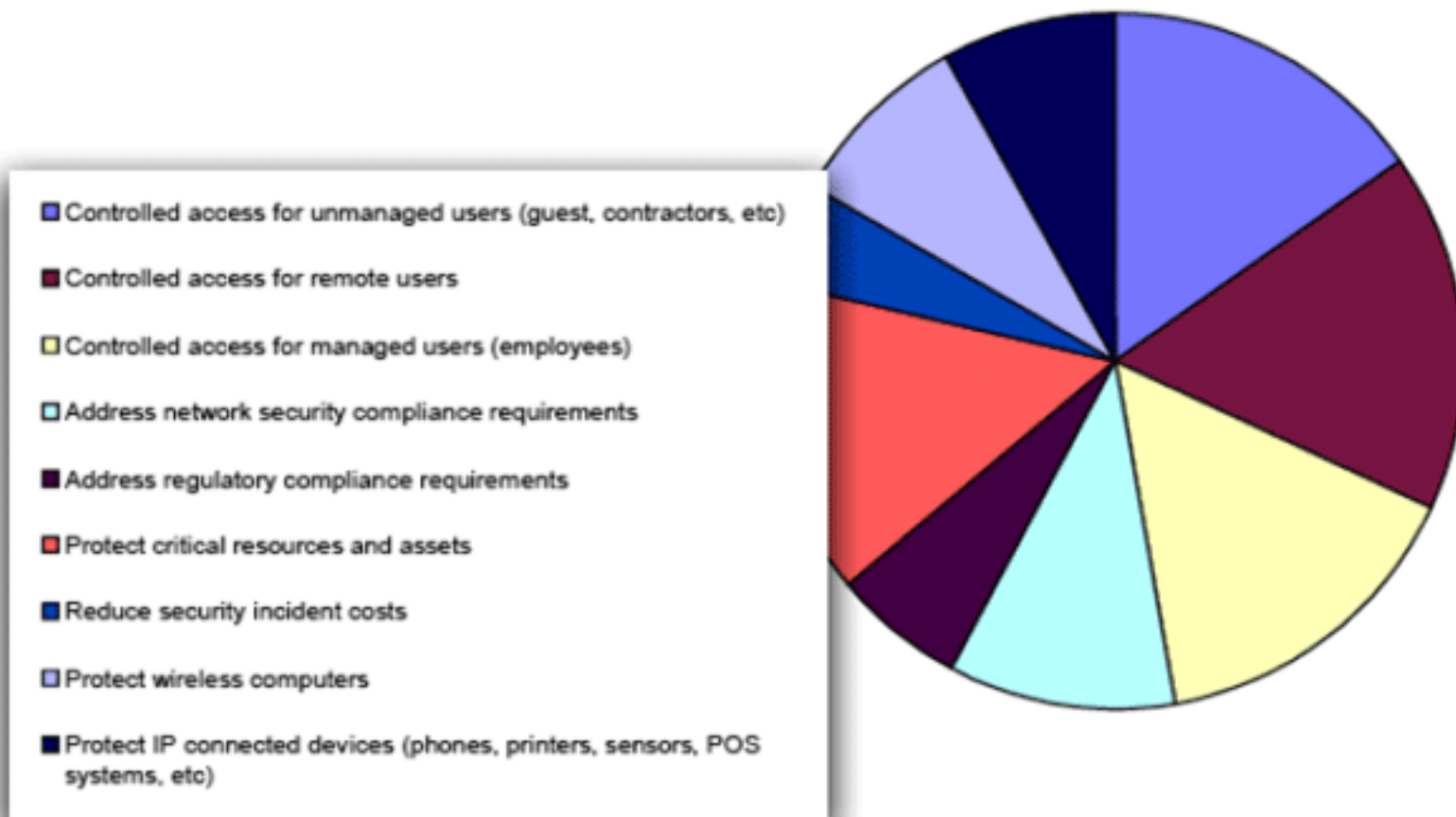
Aerospace & Defense	3%
Agriculture, Forestry, Fishing & Mining	0%
Automotive	1%
Banking, Finance & Insurance	8%
Business Services	2%
Chemicals	0%
Computer (Hardware & Software)	11%
Consulting	8%
Consumer Goods (Food & Beverage)	0%
Education	21%
Electronics	0%
Energy & Power	2%
Engineering & Construction	1%
Government - Federal	8%
Government - ROW	0%
Government - Province, State & Local	8%
Healthcare	6%
Hospitality & Leisure (Entertainment)	1%
Industrial Products (Machinery)	0%
Internet Service Provider	1%
Legal	1%
Manufacturing	7%
Media & Publishing	1%
Non Profit	2%
Pharmaceutical & Biotechnology	1%
Real Estate	1%
Retail	3%
System Integrator	2%
Telecom	2%
Transportation & Shipping	1%



Please check the top 3 issues driving your organization's interest or adoption of NAC solutions.

Controlled access for unmanaged users	48%
Controlled access for remote users	53%
Controlled access for managed users	48%
Address network security compliance requirements	33%
Address regulatory compliance requirements	20%

Protect critical resources and assets	46%
Reduce security incident cost	15%
Protect wireless computers	28%
Protect IP connected devices	25%

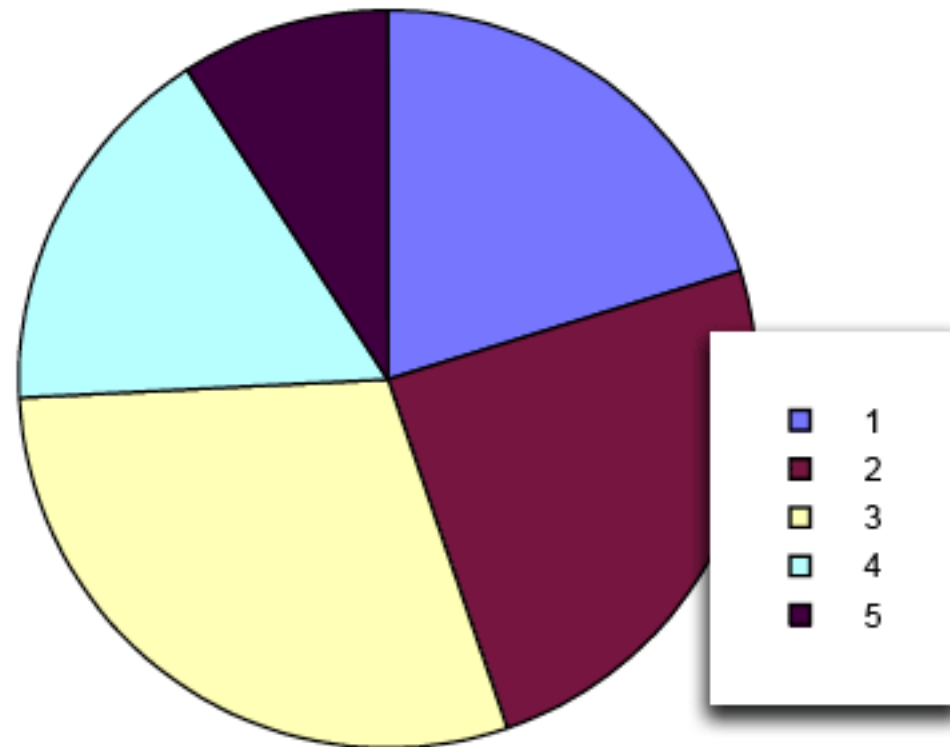


# Q

## Rate the importance of Endpoint Compliance Checks

(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	20%
2	24%
3	29%
4	17%
5	9%

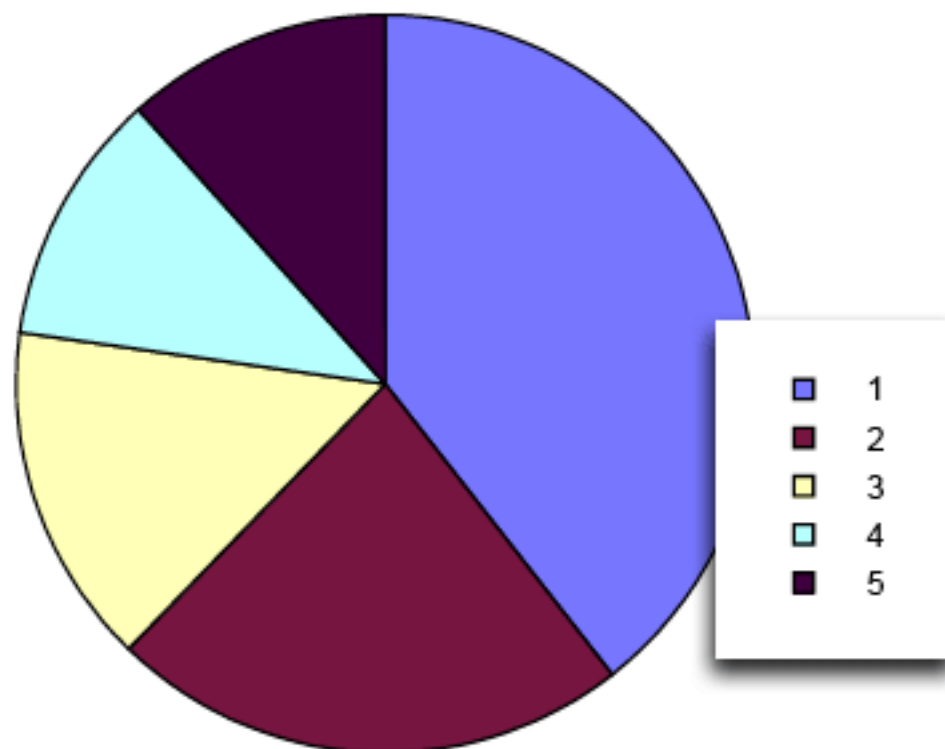


# Q

## Rate the level of importance of Network Authentication

(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	39%
2	23%
3	15%
4	11%
5	12%

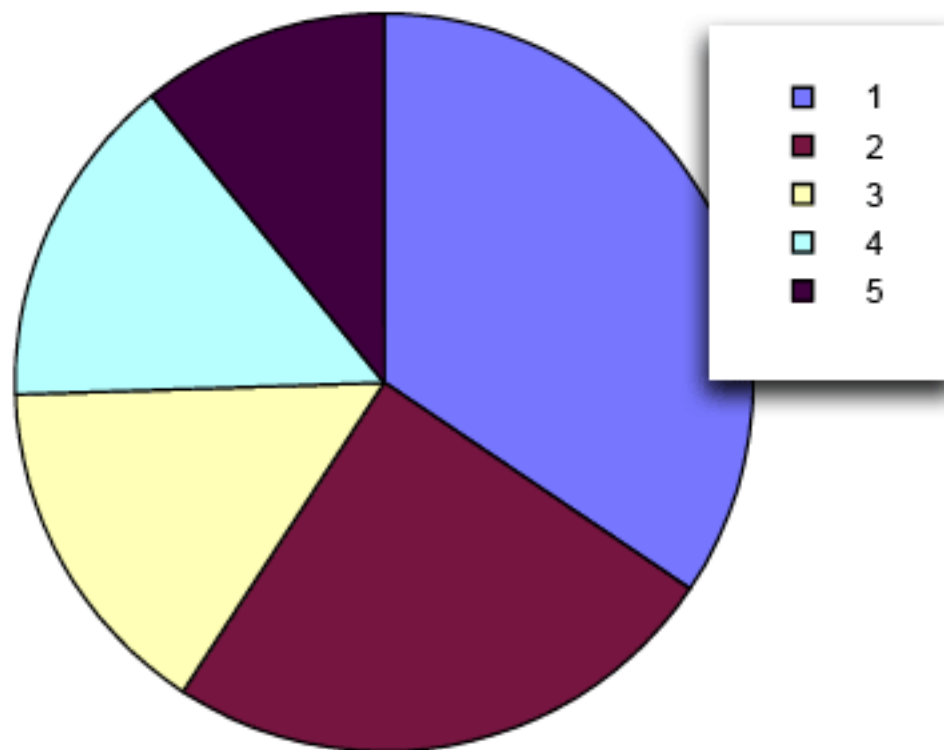




## Rate the level of importance of Identity Based Access Control

(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	34%
2	25%
3	15%
4	15%
5	11%

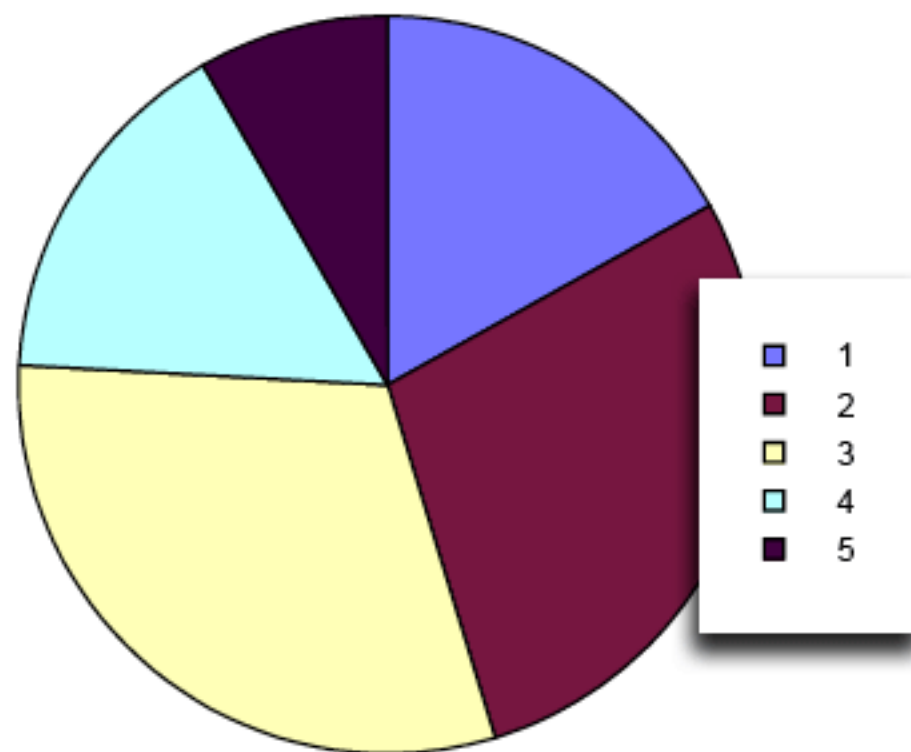


# Q

## Rate the importance of Real Time Visibility

(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	17%
2	28%
3	30%
4	16%
5	8%

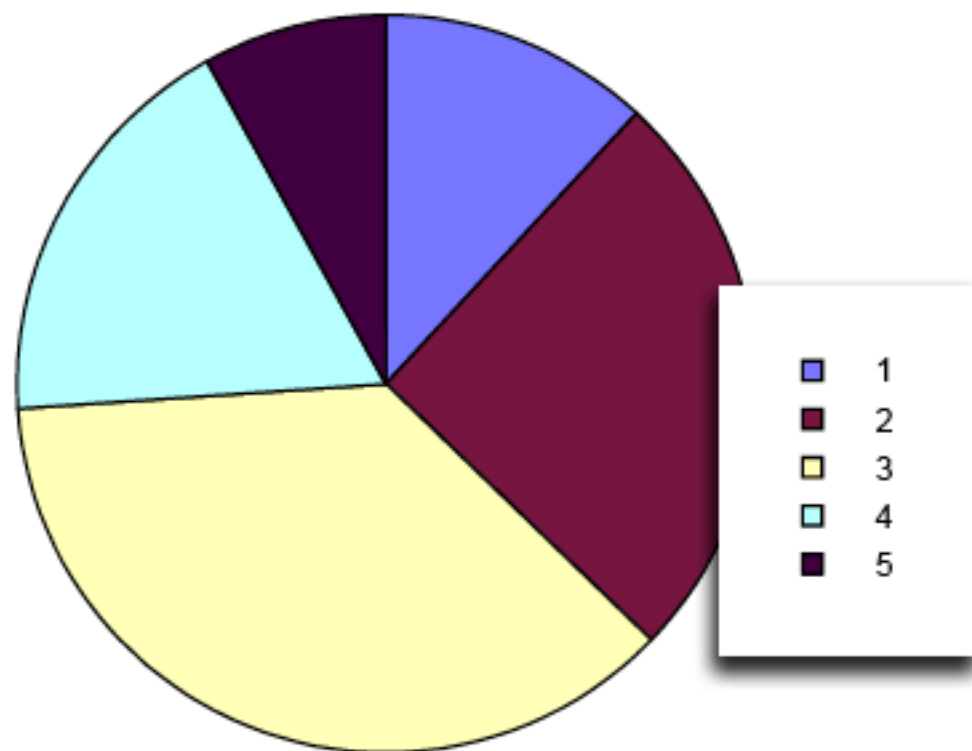


# Q

## Rate the level of importance of User Based Reporting

(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	12%
2	25%
3	37%
4	18%
5	8%



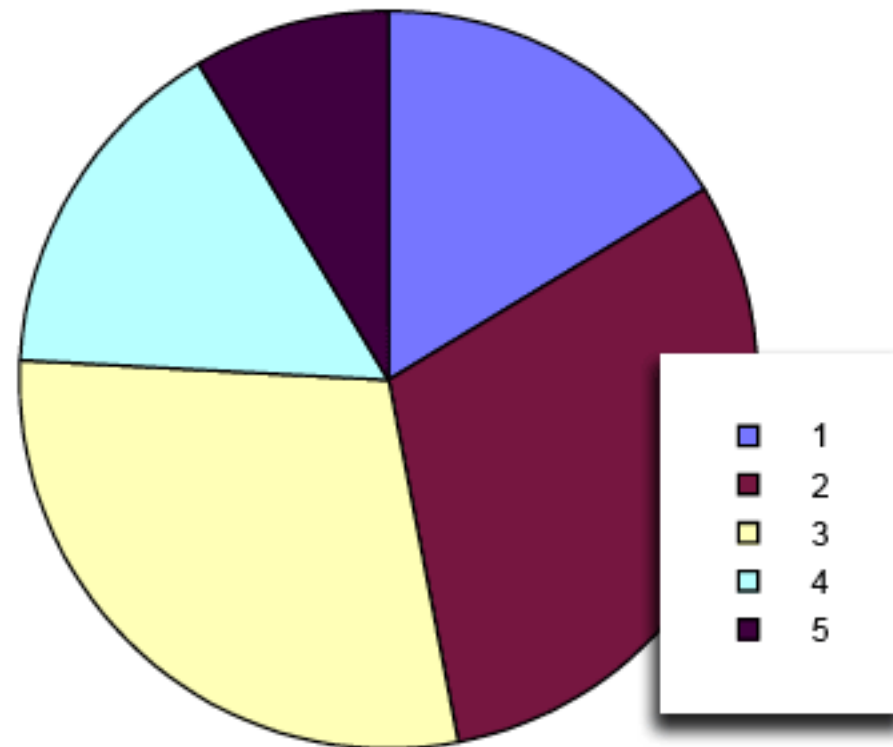




Rate the level of importance of Identity Based IPS

(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	16%
2	30%
3	29%
4	15%
5	9%

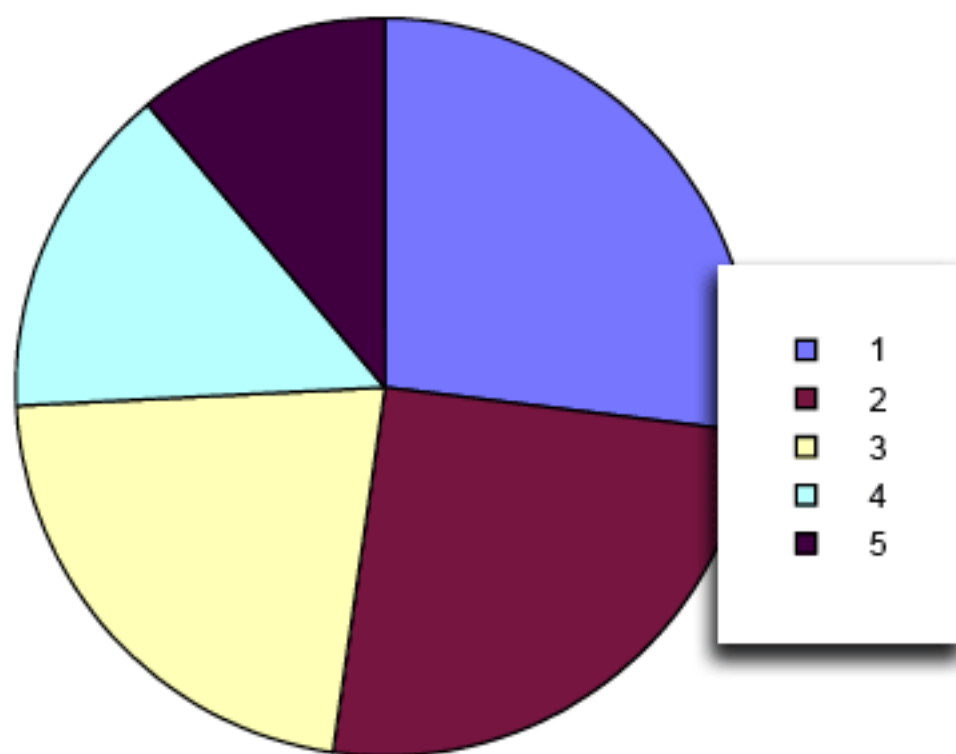




### Rate the level of importance of Zero Day Threat Protection

(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	27%
2	25%
3	22%
4	15%
5	11%

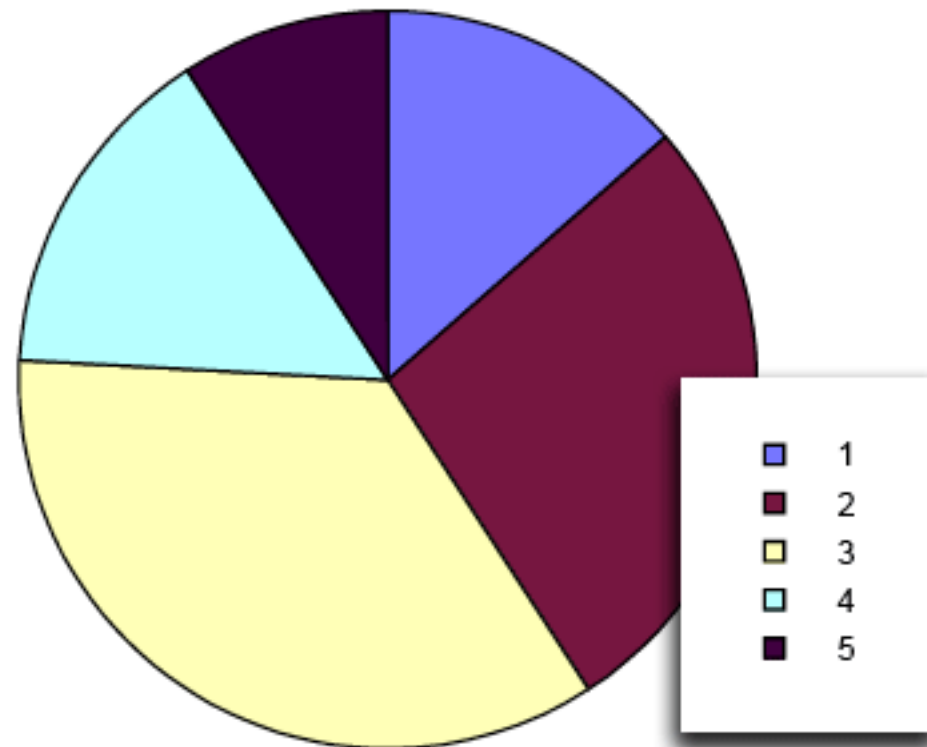


# Q

## Rate the level of importance of Automated Remediation

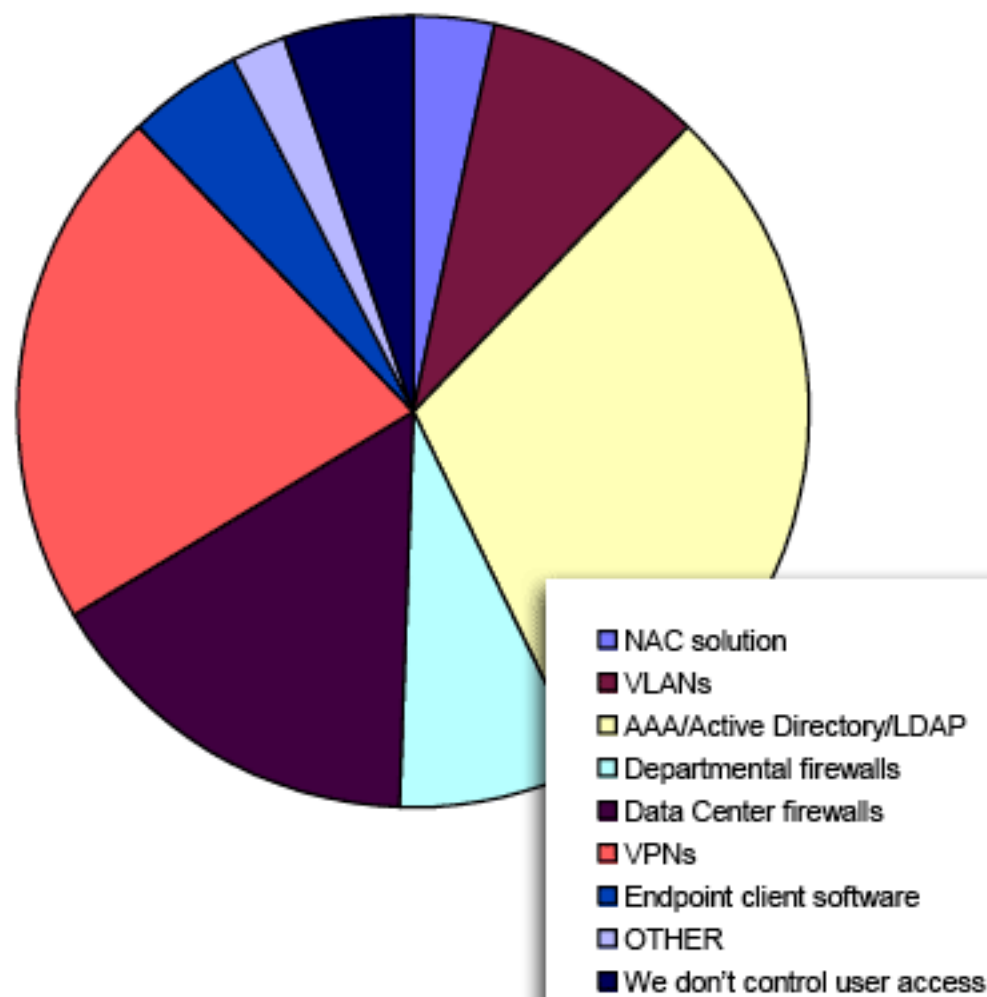
(1 = most important, 2 = very important, 3 = fairly important, 4 = somewhat important, 5 = least important)

1	14%
2	27%
3	35%
4	15%
5	9%



**Q** What is the primary method you currently use to control user access to data and resources inside your network?

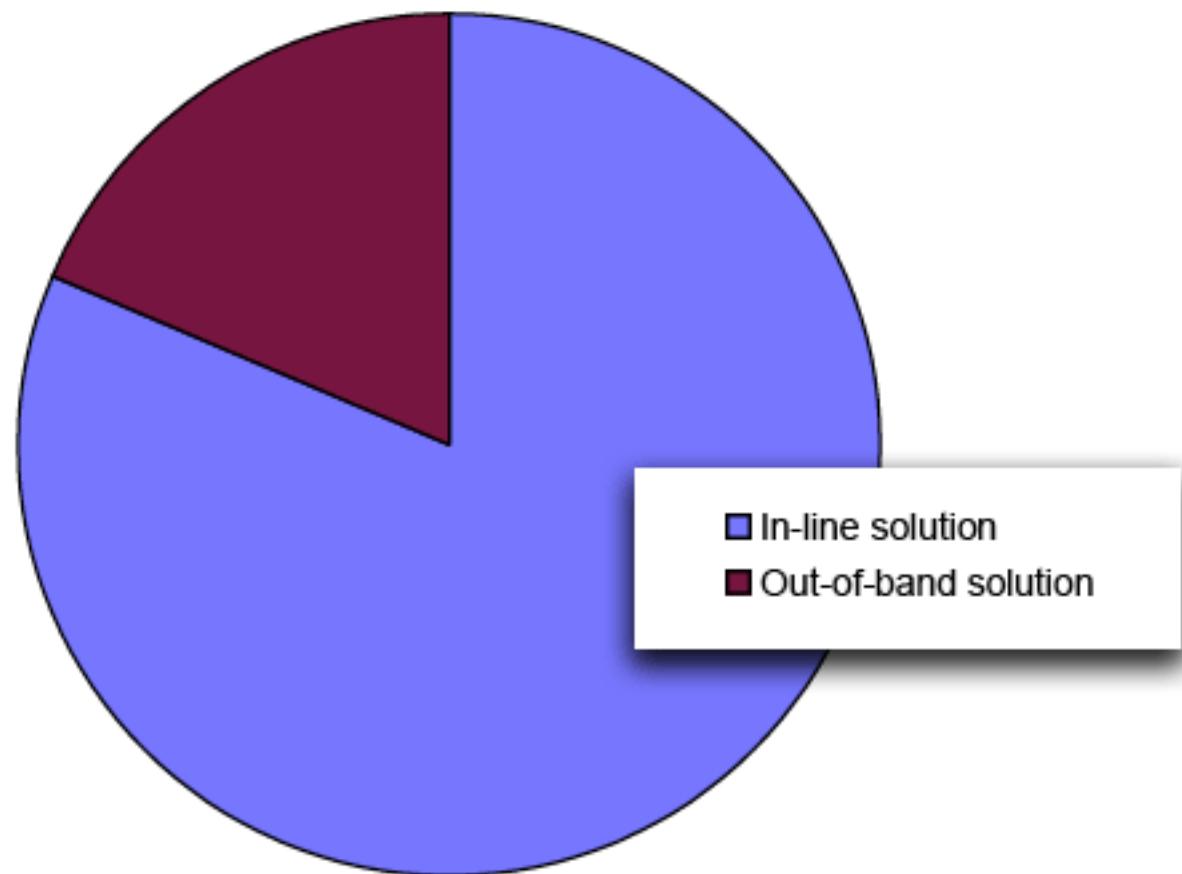
NAC solution	3%
VLANs	9%
AAA/Active Directory/LDAP	31%
Departmental firewalls	8%
Data Center firewalls	16%
VPNs	21%
Endpoint client software	5%
Other	2%
We don't control user access	5%



Q

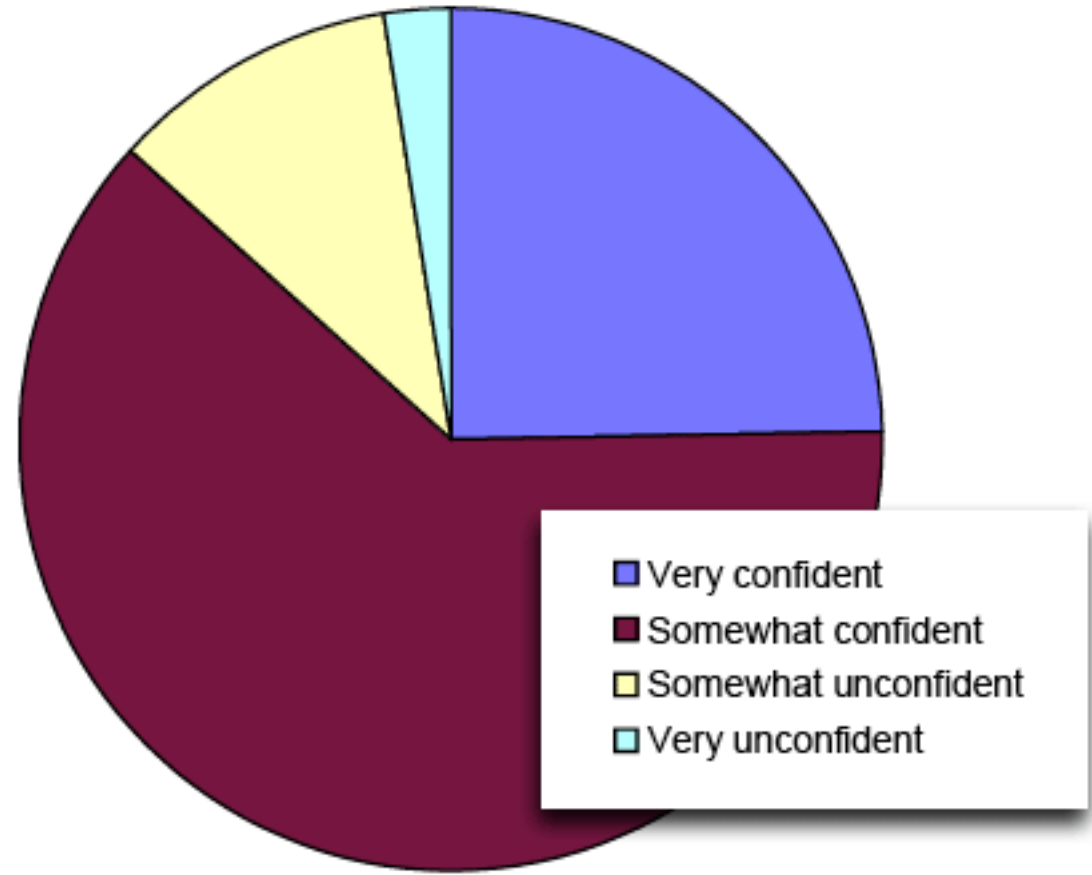
Which NAC architecture do you believe provides the greatest visibility and control?

In-line solution	81%
Out-of-band solution	19%



Q What is your degree of confidence in the overall security of your LAN?

Very confident	25%
Somewhat confident	62%
Somewhat unconfident	11%
Very unconfident	3%



Q

At any time, can you identify exactly WHO is on your network and WHAT they are accessing?

Yes	42%
No	58%

